

May 11, 2022 – Company announcement

## **A holistic IT security approach with deep learning technology & expansion of SOC services**

## **Deep Instinct and Consist Software Solutions GmbH to join forces in future**

MUNICH - KIEL - Deep Instinct, the first company to apply end-to-end Deep Learning to cybersecurity, and Consist Software Solutions GmbH, a specialist for IT Security, Digital Transformation and Managed Services, announce their partnership today.

This cooperation in the German-speaking region adds another innovative solution approach to the IT security portfolio of Consist Software Solutions. In light of current cyber threats, Deep Instinct's solution, which is designed for prevention, is thus an important component of an interlocking security strategy for Consist's enterprise customers.

Consist Software Solutions has more than 35 years of experience as an expert of a holistic range of services and solutions. In addition to IT security, this includes aspects such as the conception, development, and integration of individual IT solutions and IT landscapes. The service extends to the support of applications and systems. The company understands a successful IT security approach and the Deep Instinct solution brings the appropriate features.

"Deep Instinct ideally complements our range of professional cybersecurity solutions. Based on Tanium, the leading tool for endpoint security, Deep Instinct uses artificial intelligence (AI) to enable the prevention and detection of cyber attacks in real time. With the new partnership, we can build and operate a highly integrated security platform with cutting-edge technology for our customers from a single source," says Martin Lochte-Holtgreven, CEO of Consist Software Solutions GmbH.

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Company location: Kiel  
HRB Kiel No. 3983

Management:  
Daniel Ries  
Martin Lochte-Holtgreven  
Jörg Hansen

## How Deep Learning fits in

A long-term successful IT security strategy only works with a holistic approach - in this respect, Deep Instinct with its Deep Learning solution fits very well into Consist's security portfolio, especially as an extension of the SOC services. For Consist, as a Managed Security Service Provider, this results in unbeatable advantages in terms of false positive rates, speed, resources - and this is also insured.

"We are very pleased to be able to call Consist our partner. We appreciate their approach of putting people first while creating forward-looking solutions in an increasingly challenging digital world," says Ralph Kreter, Area VP Central and Eastern Europe at Deep Instinct.

"Deep Learning is a good fit here with its combination of speed and accuracy that can help organisations detect incoming attacks as quickly as possible. And that's before any serious damage is done. By reducing the false positive rate, thanks to the early detection of unknown malware as such, fewer mistakes are made. This also saves the security teams time and nerves," Ralph Kreter explains further.

## The coexistence of cybersecurity and automation

Although deep-learning technology "trains itself" with data sets, and can thus detect unknown malware in advance, this does not mean that the security aspect is (or should be) completely automated. The motto is balance between human factor and automated processes - while artificial intelligence takes over big data, it is still a team of IT experts and CISOs who ultimately evaluate the false positive alerts.

This balance must not be dismissed when regulations such as the IT Security Act 2.0 come into effect, putting even more pressure on companies to comply with the new standards. Automation from 0 to 100 cannot be the solution, and Deep Instinct offers a supportive middleground.

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## About Consist Software Solutions GmbH

Consist Software Solutions GmbH is a specialist in IT security, digital transformation and managed services. The company's comprehensive range of services and solutions enables IT security for all areas of a company. The introduction of endpoint management, employee training and the establishment of a SIEM, SOAR or SOC are components of an interlocking security strategy. Consist uses market-leading solutions such as Tanium, Splunk and Proofpoint for this. More than 200 employees not only take care of the conception and integration of the necessary IT architectures, but also the subsequent support of applications and systems in the managed services. Consist has more than 35 years of experience in the market and is present in Kiel and Frankfurt. More information at [consist.de](http://consist.de).

## About Deep Instinct

Deep Instinct takes a prevention-first approach to stopping ransomware and other malware using the world's first and only purpose-built, deep learning cybersecurity framework. We predict and prevent known, unknown, and zero-day threats in <20 milliseconds, 750X faster than the fastest ransomware can encrypt. Deep Instinct has >99% zero-day accuracy and promises a <0.1% false positive rate. The Deep Instinct Prevention Platform is an essential addition to every security stack—providing complete, multi-layered protection against threats across hybrid environments. For more, visit [www.deepinstinct.com](http://www.deepinstinct.com).

This press release contains 4.842 characters (including spaces), with an average of 65 characters per line.

You can also find it at [www.consist.de/presse](http://www.consist.de/presse)

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# Press Release

## More information:

- About Consist: [www.consist.de](http://www.consist.de)
- About Deep Instinct: [www.deepinstinct.com](http://www.deepinstinct.com)

## Illustrations



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# Company Portrait

Consist Software Solutions is a specialist in Digital Transformation, IT Security, and Managed Services.

Our comprehensive range of services and solutions includes:

- IT consulting
- Design of IT architectures and IT landscapes
- Conception, development, and integration of custom IT solutions
- Support of applications and systems (from subtasks to complete outsourcing)
- Sale and distribution of software products

The more than 200 employees at Consist are characterized by sound know-how ranging from the most modern to legacy technologies.

Consist has more than 35 years of experience in the market, and has offices in Kiel and Frankfurt.

## Portfolio



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<b>Year of founding:</b>	1983 profit center of Krupp MAK 1994 spin-off under the name Mak DATA SYSTEM Kiel GmbH
<b>Managing Directors:</b>	Martin Lochte-Holtgreven, Jörg Hansen, Daniel Ries
<b>Sales, employees:</b>	27.3 Mio. € (2021), 220 employees (2021)
<b>Locations:</b>	Kiel, Frankfurt (Main)
<b>Subsidiaries:</b>	Consist ITU Environmental Software GmbH, Hamburg